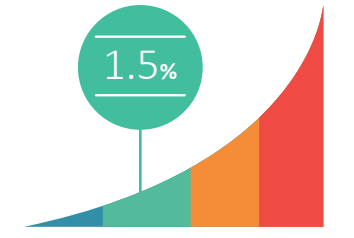


# PROFESSIONAL SERVICES

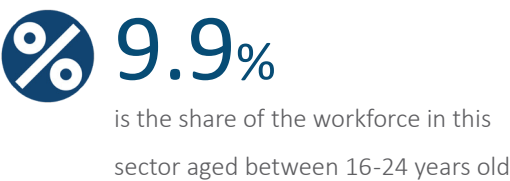
The professional and financial services sector is the largest sector in the West of England in terms of both the number of people employed and the value it creates. Bristol is a leading financial services centre with many major international companies being situated in the city.

All data represents the West of England

## SIZE OF SECTOR

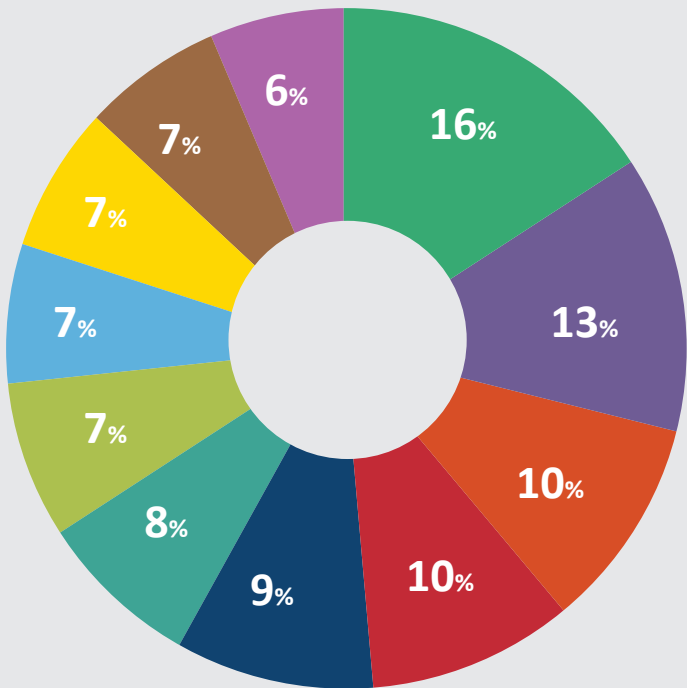


By 2024,  
**FORECASTED GROWTH**  
(Approx 894 jobs)



of Advertised jobs in 2016 required a bachelor's degree or equivalent

## EMPLOYMENT AREAS



- Book-keepers, Payroll Managers and Wage Clerks
- Finance and Investment Analysts and Advisers
- Solicitors
- Chartered and Certified Accountants
- Bank and Post Office Clerks
- Consultants and Analysts
- Financial Managers and Directors
- Other Administrative Occupations
- Institution Managers and Directors
- Account Managers
- Administrative Occupations



## ADVERTISED SALARIES



Occupation	Average annual salary (£)
Book-keepers, Payroll and Clerks	26k
Finance Analysts and Advisers	28k
Solicitors	29k
Chartered and Certified Accountants	26k
Bank and Post Office Clerks	24k
Consultants and Analysts	28k
Financial Managers and Directors	40k
Other Administrative Occupations	24k
Institution Managers and Directors	40k
Account Managers	31k
Administrative Occupations	24k

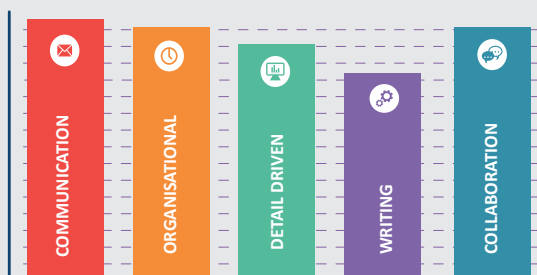


## SKILLS IN DEMAND



### Soft skills

Analysing West of England job postings from 2017 shows employers identify these soft skills as crucial to be successful in this sector



### Hard skills

Analysing West of England recruitment data from 2017 shows specialist and technical skills are in demand, and people with these skills will be more likely to obtain high-skilled and high-paying jobs within this sector



Specialist skills

#### Specialist

- Business Analysts
- Microsoft Excel
- Microsoft Word
- Strategic Marketing
- Invoicing
- Secretarial

#### Programming

- .Net
- SAP
- Microsoft C#
- JAVA
- C++
- SQL Server

#### Business

- Accountancy
- Customer Service
- Contract Management
- Business Management
- Risk Management



### EMPLOYERS

with the most advertised vacancies over the past 12 months in the West of England

- ASHLEY REES ASSOCIATES
- ALEXANDER MAE
- AVIVA PLC
- BURGESS SALMON
- BRISTOL CITY COUNCIL
- DAC BEACHCROFT
- SANDERSON GROUP
- ROYAL BANK OF SCOTLAND
- HARGREAVES LANSDOWN
- HSBC HOLDINGS
- LLOYDS BANKING GROUP
- OSBORNE CLARKE
- TLT SOLICITORS
- UNIVERSITY OF BRISTOL
- SOUTH GLOUCESTERSHIRE COUNCIL
- KMPG UK
- PRICEWATERHOUSECOOPERS

### Sources

- 1) Labour Insights/Burning Glass Technologies, May 2016 - May 2017/ WestofEnglandLEP
- 2) EMSI/WestofEnglandLEP
- 3) BusinessWest/Professional Services Statement 2017

Partners,



Education & Skills  
Funding Agency

