

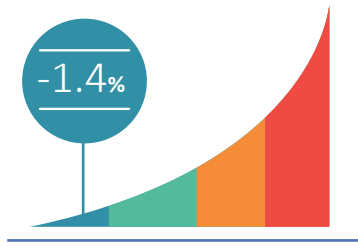
# DISTRIBUTION

The West of England is home to some major distribution companies and others for whom distribution is a major part of their business. These include Bristol Airport, Bristol Port, Bristol Mail Centre. The Avonmouth Severnside Enterprise area is described as an International gateway, and within 30 minutes of the Port of Bristol there is over 10 million square feet of retail distribution space.

All data represents the West of England

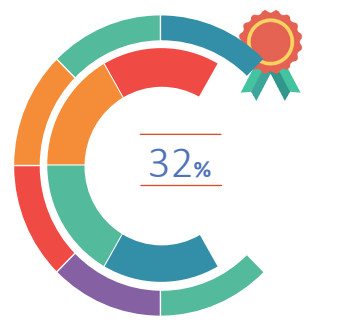
## SIZE OF SECTOR

**30,962**  people are employed in this sector



By 2024, **FORECASTED DECLINE**  
(Approx 444 jobs)

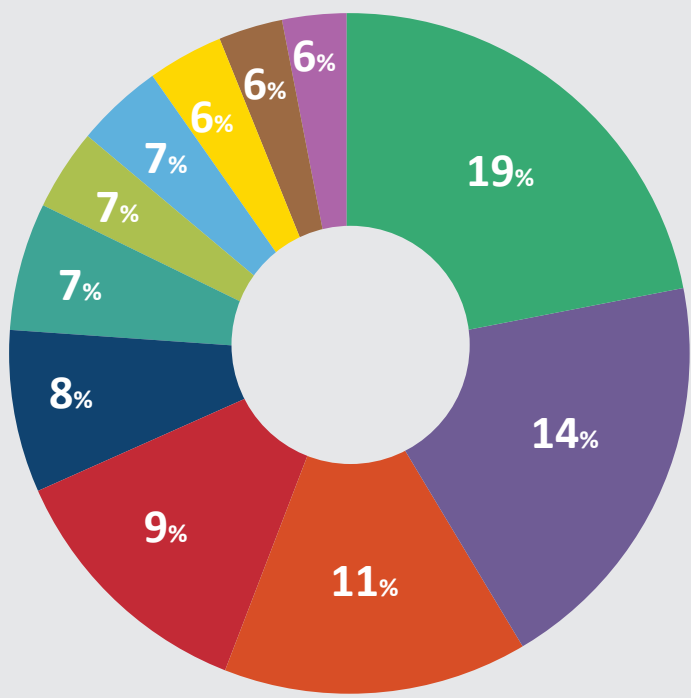
**# 32,151**  
number of job postings over the past 12 months



Advertised jobs in 2016 required **BA DEGREE & DIPLOMA**

**8.3%**  
is the share of the workforce in this sector aged between 16-24 years old

## EMPLOYMENT AREAS



-  Elementary Storage Occupations
-  Large Goods Vehicle Drivers
-  Postal Workers, Mail Sorters and Couriers
-  Bus and Coach Drivers
-  Van Drivers
-  Transport Managers and Directors
-  Fork-lift Drivers
-  Vehicle Technicians and Mechanics
-  Taxi and Cab Drivers
-  Packers, Canners and Fillers
-  Storage Managers and Directors

# ADVERTISED SALARIES



Occupation	Average annual salary (£)
Elementary Storage Occupations	24k
Large Goods Vehicle Drivers	26k
Postal Workers and Couriers	25k
Bus and Coach Drivers	26k
Van Drivers	20k
Transport Managers and Directors	40k
Fork-lift Drivers	28k
Vehicle Technicians and Mechanics	24k
Taxi and Cab Drivers	40k
Packers, Canners and Fillers	24k
Storage Managers and Directors	33k

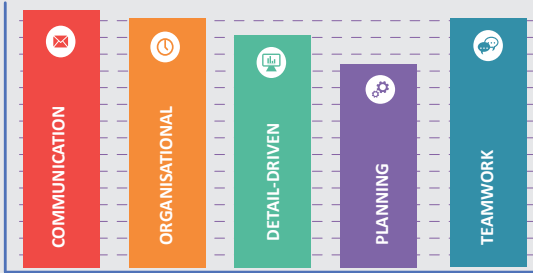


# SKILLS IN DEMAND



## Soft skills

Analysing West of England job postings from 2017 shows employers identify these soft skills as crucial to be successful in this sector



## Hard skills

Analysing West of England recruitment data from 2017 shows specialist and technical skills are in demand, and people with these skills will be more likely to obtain high-skilled and high-paying jobs within this sector



### Computer

- Microsoft Powerpoint
- Microsoft Excel
- Microsoft Word
- Social Media
- Salesforce CRM
- Oracle

### Business

- Project Management
- Business Development
- Administration Support
- Procurement
- Customer Service
- Invoicing

Specialist skills



## EMPLOYERS

with the most advertised vacancies over the past 12 months in the West of England

- HEADFORD SHIPPING
- NATIONAL HEALTH SERVICE
- TESCO
- UNIVERISTY OF BRISTOL
- OLYMEL
- BRISTOL COMMERCIAL
- ROYAL MAIL
- WB EMPLOYMENT
- TRAVIS PERKINS
- KINGSTON BARNES
- LIDL
- DHL EXPRESS
- FIRST GROUP PLC
- SM GLOBAL
- JAGUAR LAND ROVER
- MERCEDES-BENZ
- HERMES CORPORATION

## Sources

- 1) Labour Insights/Burning Glass Technologies, May 2016 - May 2017/ WestofEnglandLEP
- 2) EMSI/WestofEnglandLEP
- 3) BusinessWest/Distribution Statement 2017

Partners,



Education & Skills Funding Agency

